

SHIVAM GUPTA

AI & Automation Executive | AI Agents · LLM Applications · Workflow Automation

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PROFESSIONAL SUMMARY

AI & Automation Executive building production automation and internal software end to end. Designed and shipped **49 n8n workflow automations — 8 running live in production** — across LMS student lifecycle, fee collection, certification, and sales alerting, alongside full-stack platforms in Next.js, NestJS, and TypeScript. Works across LLM/RAG pipelines, LMS and CRM API integrations, Postgres schema design, and Linux hosting infrastructure.

SKILLS

AI / Automation: n8n (49 workflows, 8 in production), OpenAI/GPT, Claude Code, RAG, LLM workflow design, AI agents, Pabbly Connect, AiSensy, SmatBot

Development: TypeScript, JavaScript, React.js, Next.js (App Router), Node.js, NestJS, Express, REST APIs, PostgreSQL, Supabase, Firebase, Redis/BullMQ, Python, C/C++

Integrations: Edmingle LMS, Meritto CRM, WHMCS, MCube telephony API, Google Sheets API, Google Business Profile API, OAuth 2.0, webhooks, Chrome extensions

Infrastructure & Tools: Linux, cPanel/WHM, DNS, SSL, BitNinja, VPS hosting, Docker, Vercel, Railway, Render, WordPress, Git, GitHub, VS Code, Amoga

EXPERIENCE

AI & Automation Executive — SkillCircle

Jan 2026 – Present

- Own AI and automation across the organisation — designed and deployed **49 n8n workflows, 8 running in production**, automating student onboarding, fee collection, certification, and sales operations.
- Built a **daily sales-performance alerting system** joining counsellor rosters, walk-in logs, and live MCube telephony API data — computes role-specific call targets and auto-escalates below-target agents to their managers.
- Built a **RAG-based support-ticket agent** over the company brochure corpus to draft responses to inbound queries from retrieved source material.
- Automated the **full LMS student lifecycle** (daily onboarding provisioning, scheduled archive/unarchive) plus real-time certificate delivery, fee reminders, and weekly feedback collection via n8n, Pabbly Connect, and AiSensy.
- Built an **AI ad-creative pipeline** (OpenAI), a **Chrome extension + webhook receiver** deduplicating LinkedIn data into a 10,000-record store, and a Canva provisioning gatekeeper.

IT Executive — SkillCircle

Feb 2025 – Jan 2026

- Managed hosting infrastructure for **1,200+ active domains** across shared and VPS Linux environments (cPanel/WHM, DNS, SSL, BitNinja).
- Designed and deployed **AI chatbot workflows** for skillcircle.in using SmatBot — the first automation initiative at the company, leading directly to the AI & Automation Executive role.
- Automated student fee reminders (Pabbly Connect, AiSensy, Google Sheets), built a **WHMCS → Google Sheets** order pipeline for revenue reporting, and resolved IT support tickets via Amoga.

PROJECTS

SkillCircle Job Portal — job.skillcircle.in · Next.js 14, NestJS 10, Supabase, BullMQ/Redis, TypeScript

Three-sided job marketplace for students, employers, and placement coordinators — profiles and applications, role posting and candidate search, verification and placement tracking. Deployed on Vercel and Railway.

Admission Process Dashboard · Next.js, TypeScript, Supabase, PostgreSQL

Role-based admission platform replacing a Google Form — student self-verification, admin approval gate, and SLA timers on the 24h/48h/3-day onboarding rules. Designed the Postgres schema across 30+ migrations and authored the PRD and architecture docs.

Sales Manager Portal · React, Node.js/Express, Google Sheets API, Meritto CRM, JWT

Live multi-branch sales dashboard with counsellor-level drill-down, pulling from Google Sheets and Meritto CRM behind a JWT-authenticated API.

Trainer Utilization Dashboard (in progress) · Next.js, Drizzle, Supabase, Edmingle LMS API

Trainer capacity and allocation system: batch-weighted utilization model, constraint-based matching engine, and dual-source reconciliation across the LMS API and planning sheets.

EDUCATION

B.Tech, Electrical Engineering — Rajkiya Engineering College, Sonbhadra

2020 – 2024 | CGPA: 7.5/10

ACHIEVEMENTS

Ranked **10th at college level** in CodeKaze Round-2, organised by Coding Ninjas · Promoted from IT Executive to AI & Automation Executive within 12 months.